



GIOCONDA

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**WHOLESALE COFFEE
PARTNERSHIP PROPOSAL**



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INCLUDED IN YOUR PARTNERSHIP



Freshly roasted specialty coffee supplied weekly



Commercial espresso machine, grinder and Tamper package



Installation, setup and workflow support



Preventative servicing and ongoing maintenance



Technical support and breakdown assistance



Barista training and ongoing quality support



Custom branded coffee bags available at no extra setup charge



Yearly loyalty rebate program



5 year wholesale partnership agreement

PREMIUM CAFE PACKAGE

THE VICTORIA ARDUINO WHITE EAGLE DIGIT 2 GROUP ESPRESSO COFFEE

Machine White or Black & Stainless is a stunning piece of equipment that is reliable and stylish. This coffee machine features a sleek black body that adds a touch of elegance to any cafe or restaurant. The Victoria Arduino White Eagle coffee machine comes with a high cup design allowing you to cater to large takeaway cups up to 16oz. The dual cool touch and easy-tap steam wands on this coffee machine are an added convenience that ensures no burns while steaming milk. The intuitive digital display makes it easy to operate and customise your settings to your preference.



- Black or White and Stainless Body
- High Cup
- Dual Cool Touch Steam Wands
- 14 Litre Copper Steam Boiler
- PID Temperature Control
- Easy Tap Steam Wands

- Digital Display
- Auto Clean Program
- Hot Water Tap
- Large Surface Area - Plenty of Storage for Cups
- Power: 7350W / 32 amp Single Phase
- Dimensions : 82cm W x 66cm D x 51cm H

MARKIBAR IZAGA KEY COFFEE GRINDER



**EQUIPMENT
COST: \$21,000**

Features

- Gravimetric grinding - Innovative grind-by-weight technology that requires minimal adjustment even as the burrs age or as you switch between coffees and grind sizes.
- Micrometric adjustment - Find your perfect grind size with stepped adjustment at 0.0083 mm/click.
- Cold grinding - The isolated grinding chamber and smart ventilation keep your beans fresh.
- Work modes - Choose between Grind On Demand mode (for the best accuracy and freshness) and Pre-Ground Mode (for best efficiency).
- Multiple display options - Choose between an alphanumeric display with a membrane keypad or a TFT display with colour graphics.
- Compact dosing - The unique dispenser delivers the grounds neatly into the basket to minimise coffee waste.
- Coffee counter - Counts coffee dispensed in kg.
- Empty hopper alert - Notifies you when the hopper needs to be refilled.

- Grind-by-weight dosing maintains accuracy as burrs, coffees and grind settings change.
- Micrometric adjustment at 0.0083 mm per click, with cool grinding and low-waste dosing.
- Choose Grind On Demand or Pre-Ground mode, with alphanumeric or colour TFT display options.
- Includes a kg coffee counter and empty-hopper alert.

OUR PARTNERSHIP PROGRAM

REWARDING LONG-TERM
WHOLESALE PARTNERSHIPS



1

Total coffee purchases are reviewed from July to June.

2

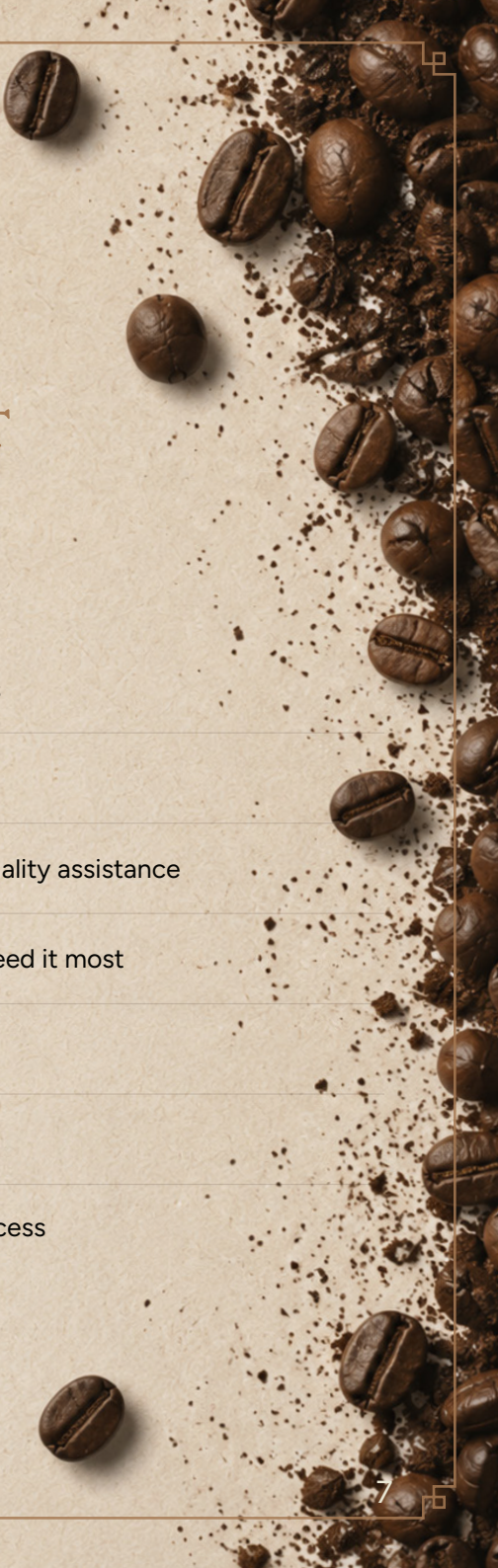
The monthly average purchase volume is calculated.

3

A rebate equal to one month's average coffee supply is credited in July.

4

Designed to reward loyalty and support long-term café growth.



OUR PHILOSOPHY IS SIMPLE: WE PROVIDE THE LEVEL OF SERVICE WE WOULD EXPECT OURSELVES.

THAT MEANS:

- ✓ Reliable, fresh weekly coffee deliveries
- ✓ Responsive customer support
- ✓ Ongoing barista training and coffee quality assistance
- ✓ Emergency coffee supply when you need it most
- ✓ Custom blending options
- ✓ Marketing and cafe support
- ✓ A team genuinely invested in your success

GOLD SPECIALTY

International silver award winning coffee. The Gioconda Gold Blend is a complex combination of nine coffee varieties, offering a generously smooth, rich and intense flavour profile.

We have selected the best beans from multiple coffee growing regions including Brazil, Papua New Guinea, Colombia, Indonesia, Costa Rica, India, Ethiopia, Nicaragua and Guatemala, to create a unique and satisfying blend that truly is "liquid gold".

SIGNATURE BLEND

2021 International silver award winning coffee.

The Gioconda Signature blend has been meticulously developed to suit both espresso and milk based coffees alike. With a thick crema, this medium roast utilises coffee varieties from South America and Oceania to form a balanced yet deep flavour profile. Muted acidity and a rich, creamy mouth feel make this blend appealing to all tastes.

SIGNATURE DARK ROAST

The Gioconda Signature Dark Roast blend is the result of years of painstaking work researching and refining our craft.

Sourcing beans from a variety of regions, notes of dark chocolate, toasted hazelnuts and roast characters combine with a pleasing acidity to satisfy the palate. Full bodied and well balanced, this classic, rich Italian style roast is suitable for all milk-based coffees as well as robust espresso.



SINGLE ORIGIN

While our standard single origin coffee is an Ethiopian Sidamo bean, we also utilise other single origin beans on a regular basis. It is a certified Rain Forest Alliance bean with full body and a sweet, clean finish. Subtle notes of lemon and berries make it a great option for Espresso.



DECAF

Our Decaf coffee is processed utilising the Swiss Water method and is 100% chemical free, with beans sourced from Mexico Chiapas region.

Roasted as a medium roast this coffee is well-balanced and offers a fantastic option to those looking for a quality tasting coffee without the caffeine levels.



WHY PARTNER WITH GIOCONDA?

At Gioconda Coffee Roasters, we believe exceptional coffee starts with exceptional service. As a boutique Tasmanian coffee roaster, we focus on building genuine, long-term partnerships with our cafes. Unlike large corporate suppliers, you're never just another account number. We take the time to understand your business, your customers and your goals, ensuring you receive the support and attention you deserve.



GIOCONDA
ARTISAN ROASTED COFFEE

ARTISAN ROASTED
AWARD WINNING

e 1kg

INTENSITY ○○○○

**BOUTIQUE ROASTED. CUSTOMER
FOCUSED. PROUDLY TASMANIAN.**



CONTACT US
TODAY

WHOLESALE COFFEE PARTNERSHIPS

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GIOCONDA



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